

# Value Based Cancer Care

## *Medical Technology Industry Perspective*

**Nicole Denjoy, COCIR Secretary General**

ECCO Annual Summit (8 September 2018, Vienna - Austria)



# Medical Technology Industry Contribution in value-based healthcare

*Meeting global demand with rising cancer/incidence means HC systems must become more efficient & effective*

Diagnostic  
Imaging

Radiation  
Therapy

Digital  
Health

COCIR recognizes the importance of Value in Healthcare as a framework for progress and achieving a sustainable healthcare model

COCIR companies belong to 3 sectors that are playing a critical role in the patient care pathway

Digital Health is a critical component of the COCIR mission, and is a critical enabler of an outcome based and patient centric model

COCIR works in partnership with various stakeholders as multidisciplinary and integrated approach remain of paramount importance

COCIR supports collaborative platform and PPP in Health to work together under an improved policy framework (ref. R&I, Regulatory, HTA, new financial models, ...)

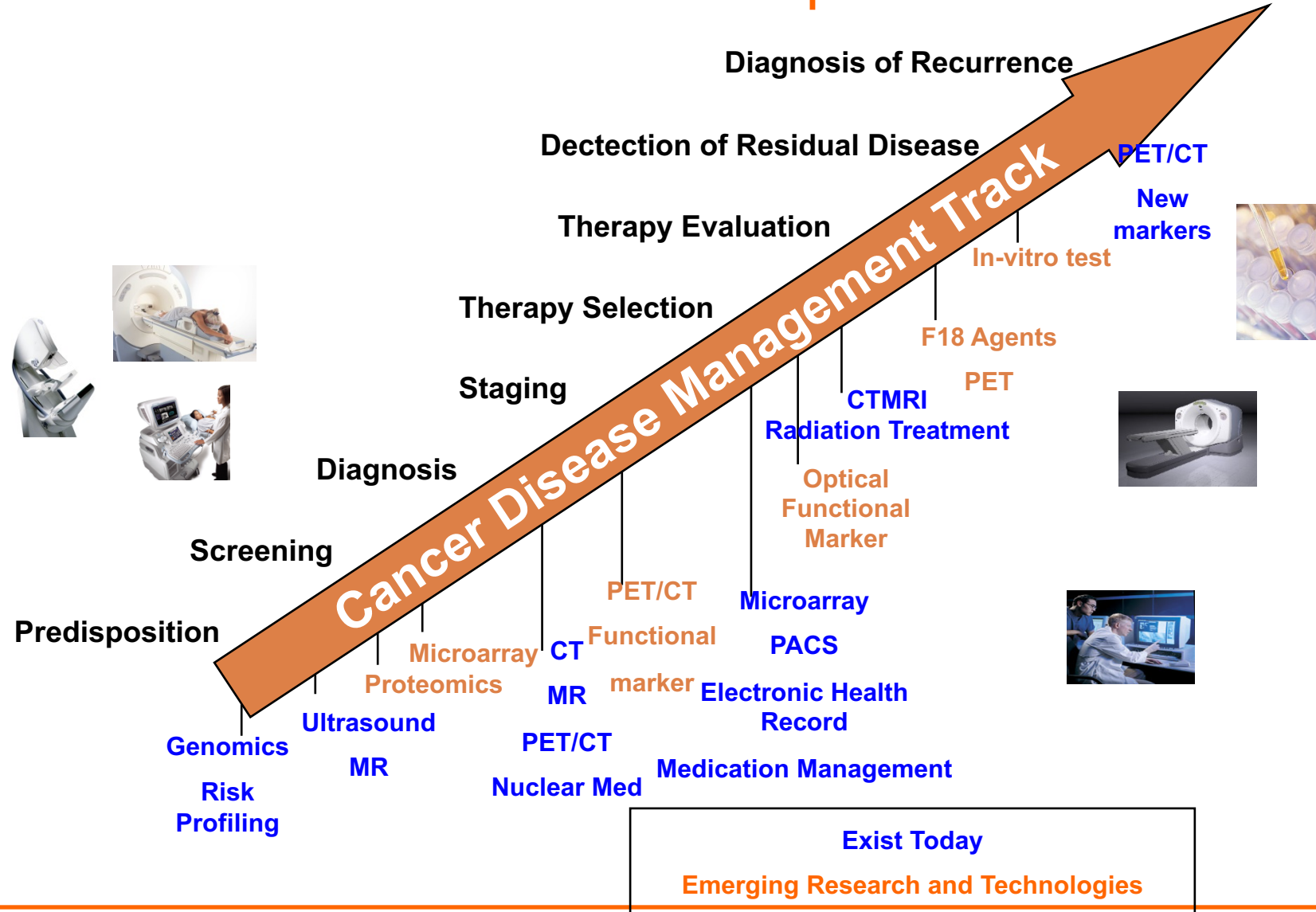


# CONNECTING VBHC WITH THE EU AGENDA

- ✓ Digitizing European Industry
  - ✓ Health Technology Assessment
  - ✓ Value Based Procurement
  - ✓ E-health Regulatory Framework
  - ✓ Research & Innovation Agenda
  - ✓ Innovative Financing
-



# Cancer Care Pathway: continuous innovation for better patient outcomes

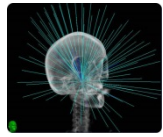




# Oncology (Radiation Therapy) Mega Trends

## SRA gives roadmap for future of innovative RT

### Ever less invasive & more accurate



Radiosurgery



Intraoperative  
Therapy



Robotic  
Surgery



### RT & Digital Frontier: Combined Innovation



Big  
Data



Decision  
Support



Tele-  
Medicine



Mobility

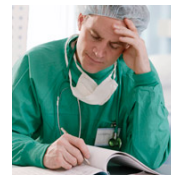
### Global Market Trends: RT as cost effective



Cost  
of  
Care



Emerging  
Markets  
Growth

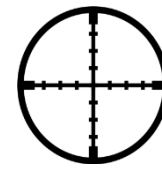


Education  
Gaps



Regulatory  
Oversight

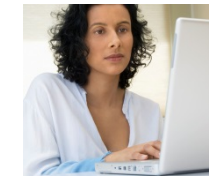
### RT & Personalized Medicine



Targeted  
Therapies



Molecular  
Imaging



Patient  
Self-Care  
(Equicar)



Genomics



# The Value of Digital Health

**Empower patients to participate**

Personal health record, Home health

**Enable Informed Decision making**

Reduce errors & redundancy

**Optimize clinical staff productivity**

Connect & collaborate

**Improve access to healthcare**

Enable Telemedicine

